



DealVision™

Buy-side Due Diligence

Now you can quickly organize deal documents, manage your team's due diligence evaluation and have real-time visibility into progress.

Buyers beware – or be ready: The new Intralinks solution leverages artificial intelligence (AI) and machine learning to help you better organize and analyze seller information and manage your deal team to accelerate the diligence phase of the deal lifecycle.

In today's fast-paced, highly competitive capital markets, it's absolutely critical for buy-side investment teams to move with efficiency and confidence on decisions about which deals to pursue.

You've got challenges.

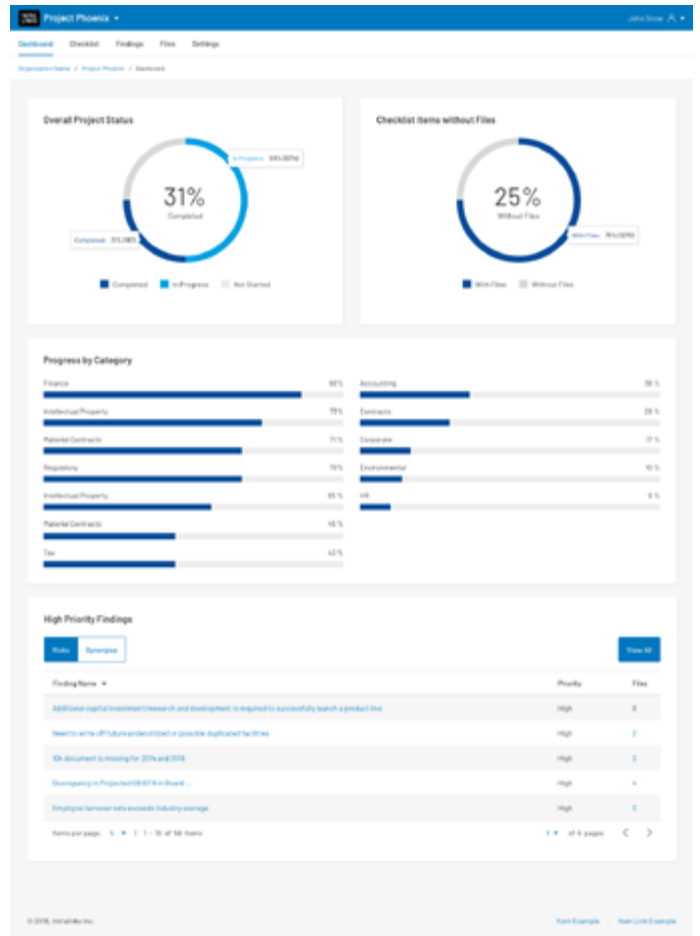
The seller's information in the VDR rarely aligns with the buyer's due diligence checklist, or request list. Key information is often miscategorized or missing entirely. Traditionally, buyers have had to navigate due diligence using inefficient processes like manually cross-referencing files in the data room against their checklist, and relying on email and phone calls to assign checklist items and check progress, which can lead to wasted time, incomplete analysis or even lost deals.

Now, to be agile and to make the right decisions, rapid seller data organization is key. Buyers need insight into how their teams are engaging with seller information and real-time insight into the project's progress.

We've got solutions.

Intralinks new DealVision solution automates document classification and recommends files from the Intralinks Virtual Data Room (VDR) to review, based on your checklist items or questions. Deal team activity is easily managed and monitored by the buy-side – no more email chains or endless status update

phone calls. With just a few clicks, managers can assign folders and documents to team members and see an aggregated set of due diligence findings and questions. Plus, DealVision provides the deal team lead with a real-time dashboard that displays a snapshot update on how the project is progressing, so you can quickly see any areas that are lagging and take the necessary steps to ensure they don't slow down the effort.



DealVision™ Support Angela DeSanctis

Dashboard Checklist Findings Questions Files Settings

Intralinks Test org / Project Skyline / Checklist

All My Items

VIEW BY CATEGORY

All Categories	307
Accounting	30
Contracts	25
Corporate	30
Environmental	10
Financials	71
HR	34
Insurance Assessment	12

Financials (71)

1 item selected Assign to User Cancel

Checklist Item	Category	Status	Findings	Files	Suggested	Assigned to	Actions
<input checked="" type="checkbox"/> What do the company's annual, quarterly, and (if available) monthly financial statements for the last three years reveal about its financial performance and condition?	Financials	Not Started	0	3	5	-	
<input type="checkbox"/> Historical annual income statements (FY2014-2018, YTD Current Year / Prior Year)	Financials	Not Started	0	0	0	-	
<input type="checkbox"/> 10k Statements for the last 5 years	Financials	Not Started	0	0	0	-	
<input type="checkbox"/> Are the margins for the business growing or deteriorating?	Financials	Not Started	0	0	0	-	

DealVision innovations.

- **Automated content mapping** – Artificial Intelligence (AI)-enabled automated content classification maps the contents in the seller’s VDR to your due diligence checklist – saving the time typically allocated to manual classification and review of this information set.
- **AI-driven gap analysis** – Highlights missing information.
- **Activity dashboard** – The due diligence process manager now has real-time visibility into the team’s evaluation progress.
- **Consolidated findings and Q&A** – Rather than rely on ad hoc methods of collecting feedback and key findings and questions from the deal team, managers now have these updates at their fingertips in a secure, centralized hub.

Built for buyers, by the virtual data room leader.

Unlike other solutions, DealVision is purpose-built for participants on the buy side of a transaction, designed to match actual workflow needs and providing transparency into the deal team’s activity in real time.

DealVision is just part of our continual effort to remain the world’s preferred virtual data room. We’re committed to equipping dealmakers everywhere with the most technologically advanced tools to empower sound, data-driven deals.

Learn more about accelerating
your buy-side due diligence at
intralinks.com/dealvision